1. Trained new employees on customer service, money handling and organizing strategies.
2. Maintained optimal financial controls by following loss prevention procedures and protecting cash assets.
3. Acquired [Number] new customers, generating [Number]% of team revenue.
4. Served customers with knowledgeable, friendly support at every stage of shopping and purchasing.
5. Drove team revenue totals by bringing in over $[Amount] in sales.
6. Achieved sales goals of $[Amount] and service targets by leveraging interpersonal communication skills and product knowledge to cultivate and secure new customer relationships.
7. Liaised with customers, management and sales team to better understand customer needs and recommend appropriate solutions.
8. Drove store revenue by offering customers accessories and related purchases to complete selections.
9. Collaborated with managers to provide customer feedback and recommend operational changes to meet emerging trends.
10. Identified new targets, developed new business opportunities and presented product lines to customers.
11. Forged and nurtured impactful relationships with customers to cultivate loyalty, boosting customer satisfaction ratings [Number]%.
12. Conferred with customers to understand needs and make targeted [Product or Service] recommendations.
13. Completed efficient store resets to prepare store for special promotions and seasonal updates.
14. Opened new merchandise and stocked sales floor racks and shelves.
15. Merchandised attractive shelf displays with current offerings to drive store sales.
16. Prepared a variety of different written communications, reports and documents to ensure smooth operations.
17. Worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.
18. Greeted customers and offered assistance with selecting merchandise, finding accessories and completing purchases.
19. Improved [type] through consistent hard work and dedication to [project or department or task or customer].
20. Used consultative sales approach to understand customer needs and recommend relevant offerings.